



Dear Preferred Partner,

The TELEHOUSE Partner Program is designed to provide the tools for our partners to maximize their TELEHOUSE selling power. Our Preferred Partner Program offers competitive commissions while offering industry-leading Data Center, Colocation and Managed IT services to a wide array of customers across many industries.

Your comprehensive Welcome Kit will provide beneficial information that will direct you through the early stages of your partnership with TELEHOUSE. Registration on our Partner landing page with your email, name and Channel Partner identification will provide you access to our unique tools and programs available to those participating in this program.

TELEHOUSE continues to grow as an organization and we are committed to collaborative business with our Partners. TELEHOUSE's vision is to work together to build a channel program and partner portfolio that provides value to an extended base of customers domestically and globally. Our success is your success, Stateside and Abroad.

We look forward to establishing a profitable business together.

Thank you for joining the TELEHOUSE family

Sincerely,
Fred Cannone